2. Eligibility Criteria

Bidders must meet all criteria below. Bids failing any one criterion will be rejected.

#	Criterion	Requirement	Proof to Submit
1	Annual Turnover	₹3 Crore or above for FY 2025–2026	Audited financial statements and/or CA-certified turnover certificate
2	Single OEM	Server hardware, storage and virtualisation from any one OEM, ensuring compatibility and integrated support	OEM declaration / proposed solution outline
3	Integrated Backup	Servers, storage, virtualisation and backup offered under a single OEM bundle	OEM declaration covering every item in the Schedule of Requirements
4	OEM Authorisation	Authorised partner of the offered OEM	Partnership certificate and project-specific Manufacturer Authorisation Form (MAF)
5	Project Completion	Projects completed during the last 3 years	Completion certificates showing customer name, project scope, OEM details and completion date
6	Service Support	Service presence in Kerala with OEM-certified engineers	Office address and engineer certifications
7	Blacklisting	Not blacklisted by any Government, PSU or healthcare institution	Self-declaration on letterhead
8	Similar Installations	Minimum 3 large similar installations (servers, storage, virtualisation and backup) completed in the last 3 years	PO copies and completion reports for each installation
9	Healthcare Experience	Minimum 3 large similar installations in the healthcare industry (hospitals / medical institutions)	PO copies and completion reports with client contact details. No need to submit if all the similar installation mentioned above are Healthcare Clients
10	VMware Migration	Successfully completed live migration from VMware to another virtualisation platform	Minimum 3 Client List